Call today and have us customize this catalog specifically for your company. We’ll be glad to imprint your company name, logo, address, phone number and e-mail address on the cover. The same wide selection of quality parts will be offered inside. Minimum quantity 25. Allow 2-3 weeks delivery.

StryBuc Industries is offering you a risk free opportunity to expand your product line and INCREASE SALES!
Dear

Pierangeli Group, Inc. ("PGI") DBA Strybuc Industries (SBI), is pleased to announce our Customized Catalog Program ("Program"). We have developed this marketing concept in an effort to create increased sales of window and door replacement parts for our customers. Strybuc Industries is offering to print a generic catalog, consisting of our most popular items, with your company name, address, phone and fax numbers, including e-mail and web address.

There will be no reference to Pierangeli Group, Inc. or Strybuc Industries other than copyright designation, PGI 10/18 and copyright information listed under Terms and Conditions.

The purpose of this letter is to set forth our understanding regarding the Program.

This catalog will let your customers know that you have a wide array of parts at your disposal. It will also improve identification and communication since most of our drawings are provided with dimensions.

Each of our customers who have participated in this program has experienced a significant increase in sales.

As you know, this catalog represents a substantial investment by Strybuc Industries and in return for your use of our copyrighted pictures and drawings and your participation in the Program, we need to be assured that Strybuc Industries will be your primary source for all the products listed in the customized catalog.

Of course, we understand that you must be competitively priced in order to help you maintain your position in the marketplace. If in specific situations you believe that our prices are not competitive, please give us an opportunity to revise our prices, assuming we’re bidding against the same quality and quantity per item.

Strybuc Industries will review its sales to you under the Program on a quarterly and annual basis. If we determine that Strybuc Industries is not your primary source for window and door replacement parts, we reserve the right to terminate your participation in the Program on ten (10) days notice.

Pierangeli Group, Inc. authorizes you to use its copyrighted pictures (on your promotional material) for purposes of soliciting sales. You may not reproduce our copyrighted catalog in any manner, including uploading this catalog to your company web site, without expressed written consent from an official of PGI.

©PGI 10/18
Either you or Strybuc Industries may terminate your participation in the Program on thirty (30) days notice to the other.

There are many benefits that go along with the Program. Besides generating more sales for your company by showing your customers that you have a complete product line of window and door replacement hardware, we have developed a way for you to utilize our complete inventory as if it were in your back room.

By utilizing our “Blind Drop Ship” Program, you save time and money. We’ll ship your order directly to your customer, without any reference to Strybuc Industries. The material is shipped in generic bags and cartons along with a generic pick/pack slip, referencing the part numbers that appear in your catalog. This is a proven way to increase profits by eliminating extra delivery and handling costs.

We also offer SBI Express for those customers who need their parts in a hurry. You can choose any of the SBI Express delivery services, such as: Next Day by 10:00 a.m. – to get your package there on time, when you need it – Guaranteed!

These are just some of the benefits of being a Strybuc customer – quality service and quality products at competitive prices.

Our fully trained Account Managers are more than willing to assist you in developing sales promotions, help you identify products and answer any technical questions relative to our products.

We look forward to working with you and wish you great success with your Strybuc Customized Catalog.

Please indicate your acceptance of this understanding regarding your participation in the Program by signing a copy of the letter and return to me.

Thank you for your interest in Strybuc Industries.

Best regards,

Paul J. Pierangeli
Vice President of Sales & Marketing

ACCEPTED AND APPROVED
(OFFICER OF COMPANY)

BY: __________________________
TITLE: ________________________
DATE: _______________________
When you order your catalog thru Strybuc’s Customized Catalog Program you will have a choice of a color front and back cover. Each front and back cover of your catalog will be coated with a glossy finish. The inside front and back cover will be an uncoated, non-gloss finish in black. This coated/uncoated layout, printed on 8 point paper stock, produces a durable, attractive and economically viable catalog.
QUALIFICATION FORM - CUSTOMIZED CATALOGS

1. How long in business? _______________________________________________________

2. Market Type? ______________________________________________________________

3. Annual Dollar amount of sales? __________________________ (From Window & Door Parts)

4. Percentage of potential increase you project for the following year? ______________

5. Please list suppliers of window and door parts, including amount:

<table>
<thead>
<tr>
<th>Supplier</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
<tr>
<td></td>
<td></td>
</tr>
</tbody>
</table>

6. Purchaser’s name: ________________________________

7. Acct’s Payable name: ______________________________

8. Owner’s name: ______________________________________

9. Please rate types of products by level of importance (#1 being most important)

   ______ Balances and Accessories
   ______ Patio Door Rollers/ Handle Sets
   ______ Screen Frames and Accessories
   ______ Glazing Bead and Track
   ______ Security Hardware
   ______ Operators
   ______ Closet Hardware

OFFICE USE ONLY

ACCOUNT#: ________________________________

ACCOUNT NAME: ______________________________

APPROVED BY: ______________________________

DATE: _____________________________________

©PGI 10/18
WORK ORDER FOR CUSTOMIZED CATALOGS

Your catalogs are customized to your specifications. The following information is needed. Please print carefully:

Front Cover
Company Name:
Address:
City: State: Zip:
Toll Free No:
Local No: Area Code (      )
Fax No: Area Code (      )
Quantity Ordered:

Back Cover
Permit No. or Other

The inside front and inside back covers can also be customized with your individual information. All prices are based on black ink. Typesetting is included in the price. Additional graphics or involved art design can add to the cost.

Front Inside Cover
“One Stop Source”, or Other (if other please specify)

Back Inside Cover
Terms & Conditions, or Other (if other please specify)

Part #500-50 is our Custom Catalog with 384 pages
(minimum 25 catalogs)

Quantity___________

WORK ORDER CANNOT BE PROCESSED UNTIL PURCHASING AGREEMENT IS SIGNED AND RECEIVED

©PGI 10/18
YOUR COMPANY
Window & Door Hardware

Your "One Stop" Source For All
Replacement Window and Door Hardware

555 Anywhere Avenue, Columbus, OH 43229

614-555-1446 • Fax: 614-555-1577
Your Best Source For Current Style, Hard To Find And Obsolete Parts.

YOUR COMPANY
Window & Door Hardware

614-555-1446 • Fax: 614-555-1577
ONE-STOP SOURCE
FOR CURRENT STYLE,
HARD-TO-FIND AND
OBsolete WINDOW
AND DOOR HARDWARE!

WE SPECIALIZE IN...

- Window Sash Balances &
  Accessories (Tube & Channel)
- Sliding Window Hardware
- Awning & Jalousie Window
  Hardware
- Casement, Project-Out &
  Hopper Window Hardware
- Window Screen Hardware
- Closet Door Hardware
- Patio Door & Screen
  Door Hardware
- Storm Door Hardware
- Shower Door Hardware

SEND A SAMPLE

This catalog shows only a small sampling of the parts we offer. If you don’t see the part you need, or are not sure you have identified the correct part number to order, then send a sample to the address on the front cover.

CUSTOM MADE MERCHANDISE

If you need a part which has been discontinued, send us a working sample. We will give you a quote on duplicating it.

EASY ORDER INSTRUCTIONS FOR WINDOW BALANCES

DELIVERY

Stock items shipped within 10 days. Specialty items 2-6 weeks or as quoted.
TERMS AND CONDITIONS

TERMS
Net 30 days.

PRICING
Due to market fluctuations, prices will be subject to change without notice.

ORDERING
Our catalog has been designed to make ordering as easy as possible. However, if you are not a 100% sure that you have found the part you need - PLEASE SEND A SAMPLE. To help expedite your orders, please use our part numbers and include your account number on all purchase orders. Customers must specify at time of order if back orders should be canceled. Otherwise back orders will be released routinely and not subject to return.

QUOTATIONS
All quotations good for 30 days, unless otherwise specified. If an item is not shown in our catalog, PLEASE SEND A SAMPLE with any available information - such as name of manufacturer or brand name of their window or door, the type of window or door; e.g., sliding or casement. It is also important to know what function the part performs. If you are presently using a substitute item for your original part - please send both parts. We may be able to provide the original. The above information will help us reduce research time for hard to find and obsolete parts.

FINISHING
Standard finishes will be provided. Please specify if you require a particular finish.

HANDING INFORMATION
We determine whether an item is left handed or right handed - viewing it from the inside looking out. Items on your right hand will be right hand - items on your left will be left hand.

SUBSTITUTION
In order to satisfy need and provide our customers with the most economical and highest quality parts, we may replace catalog items with working substitutes from time to time.

CUSTOM MADE SPECIAL ORDER MERCHANDISE
In order to serve you better, we offer our machine shop facilities for items no longer available. A deposit may be required for custom made/ special order material. We will not accept any returns or cancellations for custom made parts, therefore a written or faxed Purchase Order is required.

SHIPPING
Stock items - within 24 hours upon receipt of order. Non-stock items 3 to 8 weeks or as specified.

RETURNS
A 25% Handling/Restocking charge will be assessed to all returns for reasons other than our errors. All returns must be made within 60 days of invoice date. Custom Made/ Special Orders are not subject to return.

CLAIMS
It is your responsibility to inspect all shipments for shortages and damages (concealed or otherwise). If damage has occurred it is your responsibility to file a claim with the carrier. All claims are to be made within 10 days.

DISCLAIMER
Photos and illustrations in this catalog are intended only to give an idea of what a product looks like. It is to identify that products use, and does not imply that the item is a genuine product of the said original manufacturer.

COPYRIGHT
©2018, PGI. This catalog has been reprinted with the permission of Pierangeli Group, Inc. No part of this catalog may be reproduced without the express written consent of Pierangeli Group, Inc.